



SC SOCIETY OF HEALTHCARE SUPPLY CHAIN

SCSHSC Spring Conference Supply Chain Vendor Packet

May 29 - May 31, 2024

The Hilton, Kingston Plantation
10000 Beach Club Resort
Myrtle Beach, SC 29572

All events will be in the Hilton Ballroom
Sponsor tables must be set up by 10 pm Wednesday
evening.

Wednesday, May 29

Noon - 4:00 pm **Registration Open - Mezzanine Hallway**

5:00 pm - 7:00 pm **Meet -N-Greet for everyone**

Open dinner night

Thursday, May 30

7:00 - 8:00 am **Registration, Breakfast, Platinum & Diamond Sponsor Recognition, Vendor at Large Committee Report & Recognition. Executive Board Business & Housekeeping**

8:00 - 9:00am **Allograft Tissue 101: How Differences in Donor Selection & Processing can Affect Safety & Quality**

[Dr. Julie McLean | Director, Publications & Clinical Value Demonstration | LifeNet Health](#)

Not all tissue banks use the same processing methods, and different methods may lead to differences in safety as well as clinically relevant properties. As Director of Publications and Clinical Value Demonstration for LifeNet Health, Dr. McLean will be discussing the donation process and criteria as well as allograft processing

methods for safety and efficacy with a special focus on how donor screening criteria can impact safety.

9:00 – 10:00 am

Preparing for the Supply Chain of the Future

[Christopher Etchison](#) | Sales Logistics Director | Medline

We will be discussing the Future of Supply Chain regarding Strategic and Inventory Management along with Digital Transformation in Healthcare. We will discuss planning for the sustainability of Supply Chain in the future.

Learning Objectives:

1. Inventory Management
2. Strategic Management
3. Resilience & Sustainability

10:00 – 11:00 am

Supply Chain Update

[Kimberly Whitehead, PhD](#) | Associate Professor | Anderson University

Dr. Kimberly Whitehead will be presenting current and future state of Supply Chain based on government directives. We will have a Round Table discussion for questions and answers. This session will provide updates regarding Healthcare Supply Chain, review the White House Directives regarding disruption & stability.

11:00 – 12:30 pm

Supplying to Serve - Nursing Roundtable Discussion

Moderated by:

[Jeannette O. Andrews, Ph.D.](#) | Dean & Helen Gurley Wolford Professor of Nursing | USC College of Nursing

[Thornton Kirby](#) | President & CEO | SCHA

Panelists:

[Jay Hamm](#) | VP Operations | Lexington Medical Center

[Sara Clement](#) | Pipeline Faculty Fellow | USC College of Nursing

[Tina Ralyea](#) | Midland Market CNO | PrismaHealth

[Sara Donevant](#) | Assistant Professor | USC College of Nursing

Moderated session on implications for supply chain management for nurses and patient care. The session will allow robust discussion among roundtable participants and audience to provide a co-learning opportunity.

Objectives:

- 1) Describe nursing perspectives on importance for effective supply chain management for direct patient care.
- 2) Compare and contrast challenges and successes with optimal/suboptimal supply chain in direct patient care.
- 3) Apply current and future innovations to improve supply chains in direct patient care settings.
- 4) Discuss opportunities for collaboration among nurses and supply chain managers in hospital settings.

12:30 – 1:00 pm

Lunch for All

1:00 pm – 3 pm

Vendor Show; show your products & network.

- 3:00 – 5:30 pm **Reverse Expo**
All hospital attendees required to be at designated location for sponsors to visit.
- 5:30 – 6:00 pm **Break**
- 6:00 – until **Dinner, Networking, Recognition & Door prizes for Everyone**
Door prizes will be given away during this session.

Friday, May 31

- 7:00 – 8:00 am **Breakfast, Networking & Business Meeting for Everyone**
- 8:00 – 9:00 am **Building Sustainable Partnerships between Providers & Industry Partners: Strategies for Success**
Dr. Hudson Garrett, Jr, PhD | Executive Director & Executive VP | Association of Healthcare Value Analysis Professionals, Inc.
- Karen Niven | Board President | Association of Healthcare Value Analysis Professionals, Inc
- Learning Objectives:**
1. Identify key elements that contribute to the development and maintenance of sustainable partnerships between healthcare providers and industry partners, using insights and examples to illustrate effective collaboration.
 2. Evaluate the dynamics of provider-industry relationships, including challenges and opportunities, to apply strategic approaches for enhancing mutual benefits and achieving long-term objectives.
 3. Develop a personalized action plan that incorporates best practices for initiating, nurturing, and sustaining successful partnerships, with a focus on communication, alignment of goals, and continuous improvement processes.
- 9:00 – 10:00 am **Achieving Hemostasis in Surgery: Hands On Learning Lab**
Josh Clark | Advanced Hemostasis & Healing Clinical Representative | Ethicon
- We will do a hands-on lab which:
1. utilizes a perfused Kidney Model to simulate bleeding during surgery.
 2. will demonstrate use of appropriate advanced hemostasis products based on bleeding site and situation.
 3. each attendee will have the opportunity to use products from Ethicon’s Hemostasis Portfolio on the kidney model.
 4. a key takeaway with this lab is to better understand how and where these hemostasis products work to stop bleeding during surgery.
- 10:00 – 11:00 am **AHRMM State of the Union Update**
Mike Schiller | Senior Director Supply Chain | AHA/AHRMM
- As the new Executive Director of AHRMM, Mike Schiller will share the exciting changes that are underway. AHRMM has just kicked off the “Reimagining AHRMM” initiative, an effort to take the association into the next generation, re-engage the field and meet the needs of existing and incoming supply chain

professionals. Session is focused on both Providers and Suppliers in Healthcare Supply Chain.

Learning Objectives:

1. Provide information regarding the “Reimagining of AHRMM” initiative.
2. Discuss “Supply Chain Fundamentals”
3. CMRP Certification
4. Spring Summit

11:00 – Noon

Path of the Patient: How do we Support the: Logistics & Flow of the Patient/consumer

Randy Rowell | Co-Founder & CEO| One Pass Access

Kimberly Whitehead, PhD | Associate Professor| Anderson University
Anderson University Students

This presentation follows the “path of the patient” from a business operations and logistical process as the “Patient navigates their Continuum of Care” and Health Care Delivery Service Providers.

By attending the session the learner will be exposed to:

- “A better understanding of where ‘Patient Consumers’ go for services and how things have changed over the years”.
- Identification of “continuum of care” business stakeholders.
- A review of business operational components of ‘Patient Logistics’ and how they are moved externally between stakeholders and internally within the same stakeholders.
- Provides a review of patient data and logistical process.

\$100 Gift Card Drawing for Members attending last session!!

General Information:

LOCATION

The Hilton, Kingston Plantation
10000 Beach Club Resort
Myrtle Beach, SC 29572

EXHIBITOR REGISTRATION & FEES

Platinum - \$5,000

- ✓ Conference fees good for one (1) Company and four (8) reps (Additional reps are \$150 each)
- ✓ One (1) exhibitor table at Vendor Show
- ✓ Recognition as a Diamond Sponsor at the Annual Conference, Fall meeting, and Society Newsletters
- ✓ Special Recognition & speaking opportunity (5 minutes) Vendor Show
- ✓ Company name listed in SCSHSC Newsletter
- ✓ Diamond ribbon to wear during conference
- ✓ Unlimited networking opportunities
- ✓ Opportunity to host a webinar
- ✓ Advance copy of registration list – 2 weeks prior to event

Diamond - \$3,000

- ✓ Conference fees good for one (1) Company and four (4) reps (Additional reps are \$150 each)
- ✓ One (1) exhibitor table at Vendor Show
- ✓ Recognition as a Diamond Sponsor at the Annual Conference, Fall meeting, and Society Newsletters
- ✓ Special Recognition & speaking opportunity (5 minutes) Vendor Show
- ✓ Company name listed in SCSHSC Newsletter
- ✓ Diamond ribbon to wear during conference
- ✓ Unlimited networking opportunities
- ✓ Opportunity to host a webinar

Gold - \$2,000

- ✓ Conference fees good for one (1) Company two (2) reps (Additional reps are \$150 each)
- ✓ One (1) exhibitor table at Vendor Show
- ✓ Company name listed in SCSHSC Newsletter
- ✓ Gold ribbon to wear during conference
- ✓ Unlimited networking opportunities

Silver - \$1,500

- ✓ Conference fees good for one (1) Company and one (1) reps (Additional reps are \$150 each)
- ✓ One (1) exhibitor table Vendor Show
- ✓ Recognition in newsletter
- ✓ Silver ribbon to wear during conference
- ✓ Unlimited networking opportunities

- *If you would like to donate a door prize item for our VIP Thursday night event, please contact anyone on the Board. Donations will be greatly appreciated*

To register for this or other meetings, visit the [SCHA web calendar of events](#). Select this event, view the agenda, and register online. **Online registration will close on May 20th. Persons wishing to register after that time must call Kim Wooten at (803) 796-3080.**

All come with a 6 foot draped table, 2 chairs & 1 waste basket. Electricity upon request

HOTEL INFORMATION

[Click here](#) to make room reservations online or by calling (800) 876-0010, Option 3 for Hilton Myrtle Beach, or Option 4 for Royal Palms Condominiums. You will need to identify yourself as attendees of **SC Hospital Association Material Managers** and use the following **SRP code: SCH (for Hilton) or code: HC2 or Royale Palms Condo.**

Room rate is \$225++ a night for ocean view standard guestrooms & \$368++ a night for 2 bedroom condo. Rates are good for May 28th – June 1. Cutoff date for reservations is April 24, 2024.

SET_UP/TEARDOWN INFORMATION

You must be set up by 10 pm Wednesday evening, as all educational events are in the same rooms as you. Break down by 10 pm Thursday evening or by 8 am Friday morning.

SHIPPING INFORMATION

If you have any items to be shipped, you will need to go through Convention Makers. They will deliver your items to the vendor room & will be able to ship out for you as well. Links to the shipping forms are below.

[Q&A Sheet](#)

[Freight Service Form](#)

[Shipping Label](#)

SUBSTITUTION/REFUND/CANCELLATION

Any registrant who cannot attend may send a substitute from the same organization by emailing Kim Wooten at kwooten@scha.org. The registration fee (less \$100 processing fee) is refundable if SCHA is notified of the cancellation no less than 14 days prior to the conference. No refunds will be issued past this time. No refunds will be issued for no-shows.

SPECIAL DIETARY NEEDS

If you have any special dietary needs, please contact Kim Wooten at 803-744-3527 or kwooten@scha.org.

Continuing education units have been applied for through AHRMM. Continuing Education Certificates for proof of attendance will be issued to all registrants attending this event upon completion of the online program evaluation.